

3. CORPORATE RESTRUCTURING & VALUATION

Sr. No.	Unit	Writer Name & Contact Number
1	Introduction to Merger, acquisition and corporate restructuring (A strategic approach, Indian experiences, international experiences) <ul style="list-style-type: none">• Introduction• Meaning• Characteristics• Need & relations of restructuring• Valuing & transaction• Types of mergers• Mergers consideration• Mergers professionals• Legal merger & acquisition advisors• Corporate restructuring• Merger negotiations• Keywords• Exercise	
2	Legal dimensions <ul style="list-style-type: none">• Introduction• Law governing mergers, acquisition & tender offers• Commencement of the offer• Disseminations of the offer• Nature of the offer• Positions of the target corporation• Keywords• Exercise	
3	Takeover strategies and practices & defense strategies <ul style="list-style-type: none">• Introduction• Preliminary takeover steps• Takeover contract process• Poison pills• Green mail• A golden parachute• Macaroni defense• A white night• A Pac-man defense• A sale of grown jewels	

	<ul style="list-style-type: none"> • People pill • Yellow knight • White squire • Sandbag • Take over strategies • Bean hug • Leverages buyout • Bailout takeover • Dawn raid • Saturday night special • Friendly take over • Hostile takeover • Keywords • Exercise 	
4	<p>Takeover</p> <ul style="list-style-type: none"> • Introduction • Types of takeovers • Reasons for a takeover • Finding takeover • Takeover Strategies • Keywords • Exercise 	
5	<p>Corporate restructuring alternative</p> <ul style="list-style-type: none"> • Introduction • Objective of corporate restructuring • Types of corporate restructuring strategies • Methods of corporate restructuring • Alternatives of corporate restructuring • Keywords • Exercise 	
6	<p>Cross Boarder M&A Deal</p> <ul style="list-style-type: none"> • Introduction • Factors to be considered in cross border M&A • Benefits of cross border M&A • Effects of the pandemic on mergers & acquisition • Cross border mergers & acquisition issues & challenges • Keywords • Exercise 	
7	<p>Leveraged buyout strategies</p>	

	<ul style="list-style-type: none"> • Introduction • Purpose of leverages buyout strategies • How leverages buyout does works • Why do leverages buyouts happen? • What type of companies is attractive for leveraged buyout? • Advantages & disadvantages of leveraged buyout • Keywords • Exercise 	
8	<p>Restructuring of sick companies</p> <ul style="list-style-type: none"> • Introduction • Meaning of sickness • Nature of sickness • Causes of sickness <ul style="list-style-type: none"> Internal causes for sickness External courses for sickness • The sick industrial companies act 1985 • Overview of the process • Application for revival & rehabilitation • Keywords • Exercise 	
9	<p>Deal valuation and evaluation</p> <ul style="list-style-type: none"> • Introduction • Process of valuation • Valuation Methods • The purpose of valuation • Difference between valuation & evaluation • Keywords • Exercise 	
10	<p>Accounting aspects (with Tax implication)</p> <ul style="list-style-type: none"> • Introduction • Tax accounting principles Vs financial accounting • Types of tax accounting • Characteristics of an effective tax system • Keywords • Exercise 	