Dr. Babasaheb Ambedkar Open University
Term End Examination July – 2018

Course	:	**BBAIB**	**Date**	:	**18/7/2018**
Subject Code	:	**BBAIB - 201**	**Time**	:	**11:00am to 02:00pm**
Subject Name	:	**Fundamental Of Human Skills and Organizational Behavior**	**Duration**	:	**03 Hours**
			Max. Marks	:	**70**

Section A

Answer the following (Attempt any three) **(30)**

1. Define Organizational Behavior. Explain contribution Discipline to Organizational Behavior.
2. Explain the Personality factors that determine what kind of performance will be achieved.
3. Explain the Classical conditioning and operant conditioning theory of learning.
4. Explain the steps in managing conflict.
5. Explain in detail the concepts of Organizational culture and Organizational change.

Section B

Answer the following (Attempt any four) **(20)**

1. Discuss various Foundations Skills.
2. Explain the Nature of Human Behavior and discuss factors affecting Human behavior.
3. What are the types of attitude?
4. Discuss the basis of power.
5. Elaborate the expectancy theory of motivation.
6. What is Organizational Development? Explain its advantages and disadvantages.

Section C

Part – A (Multiple Choice Questions) **(10)**

1 Characteristics of Organization includes:

A Purposive Creation B Coordination of activities
C Structure D All of the above

2 From the following which one is not a characteristic of healthy personality?

A Autonomy B Self- actualization
C Emotional instability D None of the above

3 There are total _____ components of attitude.

A Three B Five
C Four D Six

4 _____ Determinants that go into the development of personality.

A Heredity B Environment
C Situational considerations D All of the above

5 The classical conditioning theory was presented by_____

A Lewin's B Ivan Pavlov

C Maslow D None of the above

6 _____ is also known as laissez-faire style of leadership.

A Free-Rein style B Participative style

C Authoritarian style D Autocratic style

7 Who developed Path goal theory of leadership?

A Fielder B Robert house

C Blanchard's D Victor Vroom

8 Third level in need hierarchy is_____.

A Basic needs B Self-esteem needs

C Social need D Safety need

9 Expectancy theory of motivation was developed by_____

A Victor vroom B Maslow

C Stephen robbins D None of the above

10 Sensitivity Training also known as _____

A Role playing B T-group

C Gaming D None of the above

Part – B (Do as Directed) (10)

State whether the following statements are true or false:

1 Abilities refers to an individual's capability to perform different tasks in a job

2 Personality has no key influence on work performance.

3 Job satisfaction defined as a state in which an employee identifies with a particular organization and its goal.

4 The perception process begins with stimuli.

5 Learning is the process acquiring knowledge through experience.

6 Motivation is not necessary for work performance.

7 Politics and Power are interrelated.

8 Change may not affect an Individual.

9 Task culture is Job-oriented or Project oriented.

10 Conflict may be within an individual.