

Dr. Babasaheb Ambedkar Open University
Term End Examination February – 2026

Course	: BBAATR	Date	: 27-Feb-26
Subject Code	: BBAATR-103	Time	: 11:30am to 01.45pm
Subject Name	: Principles of Management	Duration	: 02.15 Hours
		Max. Marks	: 70

Section A

Answer the following (Attempt any three) (30)

1. Give Definition, Nature and Features of Management.
2. Define Roles of a Manager.
3. Discuss the History of Management.
4. Give Definition & nature of Directing.
5. Write Meaning & Features of Controlling.

Section B

Answer the following (Attempt any four) (20)

1. Write a note on Functions of Management.
2. Write a note on Management as a Science.
3. Write Short Note on Role of a Supervisor.
4. Discuss the Importance of Control.
5. Explain the Essential of Co-ordination.
6. Discuss the Nature of Motivation.

Section C

Part – A (Multiple Choice Questions)

(10)

- 1 Who is known for Gantt Chart ?
A Henry Fayol B F. W. Taylor
C Henry Gantt D Frank Gilbreath
- 2 Analyse the work using scientific methods to determine ‘one best way’ to complete production tasks – This principle is given by
A Robert Owen B F. W. Taylor
C Charles Babbage D William Ouchi
- 3 Who is known as father of scientific management
A Robert Owen B F. W. Taylor
C Charles Babbage D William Ouchi
- 4 “A person with specialization in work, can perform more efficiently.” – this principle given by Henry Fayol is called –
A Initiative B Division of work
C Order D Authority
- 5 The line of authority from top management to the lowest rank is –
A Discipline B Scalar Chain
C Remuneration D Equity
- 6 Management tries to make effective utilization of various _____.
A Resources B Men
C Material D Method

- 7 _____ is inspiring the employees to do the work with great enthusiasm.
- A Directing B Motivating
C Leading D Communicating
- 8 _____ is deciding in advance, what to do, when to do and how to do.
- A Planning B Organizing
C Directing D Controlling
- 9 “Management is decision-making.” – The Statement is given by:
- A Koontz Harold B Moore
C Peter Drucker D George Terry
- 10 “Management is the accomplishment of results through the efforts of other people” – The Statement is given by:
- A Lawrence A. Appley B Koontz Harold
C George Terry D Peter Drucker

Part – B (Do as Directed)

(10)

- 1 Management is not connected with decision-making:
 - a. True;
 - b. False
- 2 Management is a goal oriented:
 - a. True;
 - b. False
- 3 Management is a group activity:
 - a. True;
 - b. False
- 4 Management is not a continuous activity:
 - a. True;
 - b. False
- 5 Management is a science, an art and a profession:
 - a. True;
 - b. False
- 6 What is management?
- 7 What is Administration?
- 8 There are mainly four functional areas of management.
 - a. True
 - b. False
- 9 Soft skills are very specific abilities required in a job, which can be demonstrated and measured.
 - a. True
 - b. False
- 10 Problem Solving skill means to identify the problem and solving it with the balance of creative and logical efforts to make the situation normal.
 - a. True
 - b. False
