

Dr. Babasaheb Ambedkar Open University
Term End Examination February – 2026

Course	: BBA/DBA	Date	: 12-Feb-26
Subject Code	: Organization Behaviour	Time	: 03:00pm to 05:15pm
Subject Name	: BBACC201/DBACC201	Duration	: 02.15 Hours
		Max. Marks	: 70

	Answer the following Questions.	ગુણ
Q-1	Discuss the models of Organizational Behaviour.	14
	OR	
Q-1	Describe different variables that may influence organizational effectiveness.	14
Q-2	What is the process of organizational change? Write its causes.	14
	OR	
Q-2	What does the term organizational culture mean? Explain its elements, types and impact on organizational dynamics.	14
Q-3	Explain strategies for managing emotions at work.	14
	OR	
Q-3	Write stages of perception in detail.	14
Q-4	Discuss transactional analysis techniques along with benefits and drawbacks of it.	14
	OR	
Q-4	Describe negotiation and various approaches to negotiation.	14
Q-5	Write a short note: (Any 2)	
1	Steps to adopting organizational citizenship behaviour	07
2	Overview of Major job attitudes	07
3	Coping with Stress and Burnout: Organizational Strategies	07
4	Centralization and Decentralization	07
5	Determinants of personality	07
